

# NDMHA News

*North Dakota Manufactured Housing Association*

**INSIDE THIS ISSUE:**

## **FIVE STATE CONVENTION**

Mark your calendar and plan to attend the Five State Convention. Montana, Nebraska, North Dakota, South Dakota and Wyoming have joined forces to have a joint convention. The event will be held in historic Deadwood on September 9 & 10, 2009.

**FIVE STATE CON-  
VENTION** 1

This years convention will help every segment of the manufactured housing industry return to profitability. The event will feature an outstanding educational segment, a huge trade show and a very enjoyable golf tournament. Best yet, Deadwood is an excellent setting for networking to find out what is working and what to avoid.

**FIVE STATE CON-  
VENTION AGENDA** 2

Below is a detailed agenda of the upcoming meeting in September. Enclosed is a registration form and sponsorship form.

**FIVE STATE CON-  
VENTION AGENDA** 3

## **2009 and Beyond!!!**

**Brought to you By: Manufactured Housing Associations of  
Montana, Nebraska, North Dakota, South Dakota and Wyoming**

**September 9 & 10, 2009**

**Cadillac Jacks -- Deadwood, South Dakota**

**For \$82 Manufactured Housing Rate @ Cadillac Jacks call 866-332-3966**

**Deadline: 8-7-2009 (After-\$155)**

**2 room and deluxe suites available at \$109, \$129 or \$179 rate**

**For \$75 Manufactured Housing Rate at First Gold call 800-274-1876**

**Deadline 8-7-2009 (After-\$109)**

**NDMHA MEMBER-  
SHIP MEETING** 3

**FUN FACTS** 3

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SIONS** 4

### **Tuesday, September 8:**

**12:30 – 3:30 PM: SDMHA Board of Director Meeting – Little Chicago – Cadillac Jacks**

**6 – 9 PM: Exhibitor Set-up**

**REGISTRATION  
FORM** IN-  
SERT

### **Wednesday, September 9:**

#### **How Associations Are Protecting and Enhancing Your Profitability**

**7 AM – 8 AM: Wyoming Meeting – Charleston 1 – Cadillac Jacks**

**7:30 AM – 9:30 AM: Breakfast in Exhibit Hall – Roaring 20's – Cadillac Jacks**

**8:15 AM – 9:30 AM: Montana Meeting – Charleston 2 – Cadillac Jacks**

**8:15 AM – 9:30 AM: Nebraska Meeting – Little Chicago – Cadillac Jacks**

**SPONSORSHIP  
FORM** IN-  
SERT

## **Wednesday, September 9: Continued**

9:30 AM – 10:30 AM: North Dakota Meeting – Charleston 1 – Cadillac Jacks

10 AM – 11:15 AM: South Dakota Meeting – Roaring 20's – Cadillac Jacks

Noon – 1:30 PM: Luncheon in Exhibit Hall – Roaring 20's – Cadillac Jacks

### **Concurrent Sessions listed below will be presented twice during the three time slots:**

1:45 – 3 PM: **HUD 184 Indian Home Loan Program & Small Business Administration – Charleston 1**  
Financing Tribal Members on Indian Reservations – Mr. Juel C. Burnette III, Sales Manager,  
Native American Lending – Wells Fargo Home Mortgage  
\$35,000 SBA Interest Free Loans and SBA Guaranteed Floor Plan Program – Mr. Jim Shaw,  
Senior Area Manager for U.S. Small Business Administration

#### **Finance Update – Charleston 2**

FHA Title 1 & Title 2 Update

USDA's Rural Development

**Maximizing Park Cash Flow and Values – Mr. Frank Rolfe, MobileHomeParkStore.com --**  
Roaring 20's

#### **The Truth About Park-Owned Mobile Homes**

Park-owned homes can boost your income, but only if you approach them properly. We look at the problems, the strategies, and how to proactively succeed with park-owned mobile homes in your park. We learn the best ways to fortify your park-owned home against vandalism and repair problems, how to market it properly, and manage it correctly. Anyone who has even one park-owned home or vacant lot in their park is not going to want to miss this one!

3 – 3:15 PM: Break in Exhibit Hall

3:15 – 4:30 PM: **HUD 184 Indian Home Loan Program & Small Business Administration – Charleston 1**  
Financing Tribal Members on Indian Reservations – Mr. Juel C. Burnette III, Sales Manager,  
Native American Lending – Wells Fargo Home Mortgage  
\$35,000 SBA Interest Free Loans and SBA Guaranteed Floor Plan Program – Mr. Jim  
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4:30 – 6 PM: Exhibit Hall & Cash Bar

7 - 10 PM: President's Reception & Golf Calcutta – In Exhibit Hall -- Roaring 20's

## **Thursday, September 10:**

7 – 8:30 AM: **Breakfast in Exhibit Hall** – Roaring 20's – Cadillac Jacks

8 – 10 AM: **Installation – Bob Phillips – BonnaVilla Homes** – Roaring 20's – Cadillac Jacks  
Alternative Construction Inspections on 5/12 & 7/12 Roof  
Factory Installation Manuals – What Has Changed?  
Common Installation & Set-up Problems

10 -- 11 AM: Exhibitor Take-Down

11 – 5 PM: Golf Tournament at Spearfish Canyon Country Club

6:30 - 7 PM: President's Social & Drawing for Door Prizes -- Must be Present to Win

7 - 7:45 PM: Banquet – Roaring 20's – Cadillac Jacks

7:45 – 8 PM: Awards Presentation

### ***NDMHA Membership Meeting***

Mark your calendar for January 13 and 14, 2010. North Dakota Manufactured Housing Association will hold a membership meeting at the Kelly Inn in Bismarck, North Dakota.

Amy Nelson from the Fair Housing of the Dakotas will give a presentation which will cover the basics of the Federal Fair Housing Act as well as any state laws on housing discrimination. This presentation will be informative for tenants, users of housing services, non-profit organizations, real estate agents and housing providers to learn how to end housing discrimination and what happens when discrimination occurs.

#### Agenda:

The Federal Fair Housing Act

State Human Rights/Fair Housing Laws

Examples of Housing Discrimination and Updated Case Law

Exemptions

Advertising

Applications

Reasonable Accommodations and Modifications for People with Disabilities

New Design and Construction Requirements

Occupancy Standards

Penalties

Other Related Areas

Please contact the NDMHA office at [ndmha@ndmha.com](mailto:ndmha@ndmha.com) or (701) 223-6671, if you would like to see a subject added to the agenda.

We look forward to seeing you in January.

### **Presidential Fun Facts**

George W. Bush is our 43rd president, but there actually have only been 42 presidents: Cleveland was elected for two nonconsecutive terms and is counted twice, as our 22nd and 24th president.

Presidents who would be considered "Washington outsiders" (i.e., the 18 presidents who never served in Congress) are: Washington, J. Adams, Jefferson, Taylor, Grant, Arthur, Cleveland, T. Roosevelt, Taft, Wilson, Coolidge, Hoover, F. Roosevelt, Eisenhower, Carter, Reagan, Clinton, and G. W. Bush.

## **Manufactured Housing Consensus Committee Meets This Week on Proposed Revisions to Enforcement Regulations**

The Manufactured Housing Consensus Committee (MHCC) met this week via teleconference. The meeting, which was originally to span two-days, only met on Thursday, as the first part of the meeting on Wednesday was devoted to the Enforcement Subcommittee's completion of their review of the proposed changes to 3282 Subparts E&H.

As previously reported, MHI has been actively engaged with HUD as they have taken significant steps to revise the HUD enforcement regulations covering plan certifications and the primary inspection agencies roles and responsibilities- starting with actions last year. Currently under consideration by the MHCC are several amendments and revisions to 3282 Subparts E&H submitted by HUD. Over the past week the MHCC Enforcement Subcommittee reviewed the proposed revisions and identified several policy changes that occurred as a result of the revisions submitted by HUD, and the MHCC reviewed roughly half of those policy issues on their call this week. The remaining items, and any further action as it relates to the MHCC making recommendations to HUD regarding these changes, will be discussed at the "in person" meeting of the MHCC at the end of July in Washington, DC.

In addition, HUD has called an Information Exchange Session with the primary inspection agencies regarding HUD's Quality Assessment process. According to HUD, this session is designed to inform participants about the Quality Assessment process underway at several production facilities, outline the plans to continue the effort, clarify expectations of parties, and seek input and feedback. The PIA exchange session is scheduled for the week prior to the MHCC meeting in July, and will also be held in Washington, DC. MHI staff will be participating in both of these very important meetings and will keep the members apprised as these issues unfold. Please contact Thayer Long at [tlong@mfghome.org](mailto:tlong@mfghome.org) with any questions or comments.

*MHI Week In Review—July 10, 2009*

